## SBA 7(a) LOAN APPLICATION CHECKLIST



Required Forms	
	SBA Form 1919 – Borrower Information  Ensure form is fully completed, pages 5 and 8 are signed, and questions 17-20 on page 6 are initialed.
	IRS Form 4506-C — Request for Transcript of Tax Return  Version Dated October 2022. Must be completed and signed.
Business Information – Borrower  All financials must be signed/dated within 60 days of submission.	
	Personal Financial Statement or SBA Form 413
	Business tax returns – 3 years
	Year-end income statement and balance sheet – 3 years
	Year-to-date interim income statement and balance sheet
	Business debt schedule/history of any SBA loans received
	Operating Agreement
	Entity Filings
	Ownership verification/Business Certificate/License and/or permits
	Resume – each principal and key manager
	Affiliate(s): 3 years business tax returns, YTD interim profit and loss/balance sheet and debt schedule for each entity
	Proof of Equity Injection (3-months bank statements)
	Accounts Payable/Accounts Receivable (AR) aging report. Require with AR on balance sheet.
When applicable	
	Lease Agreement
	Franchise Agreement
	Purchase Agreement(s)
Guarantor Information  All financials must be signed/dated within 60 days of submission.	
	Personal financial statement (spouse must also sign)
	Contingent liabilities schedule (if applicable)
	Personal tax returns (3 years)
	Outside employment-most recent paystub
	W2 for current year if tax return is not available
	Schedule K-1s for each entity reported on personal tax returns
	If non-US Citizen – Form I-551 (Lawful Permanent Resident Card)

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Business Start-Up  All financials must be signed/dated within 60 days of submission.		
	Projected financial statements (3 years). Year 1 must be month to month.	
	Business Plan	
Business Acquisition		
	Offer to purchase with breakdown of purchase price (goodwill, equipment, inventory, etc.)	
	Projected financial statements prepared by buyer (3 years). Year 1 must be month to month with assumptions.	
	Seller's business tax returns (3 years)	
	IRS form 4506-C completed and signed by seller.	
	Seller's year-to-date income statement and balance sheet	
	Business valuation and/or equipment appraisal (if applicable)	
Collateral Information		
	Invoice, description (make, model, and/or serial number)	
	Schedule of asset(s) to secure loan	
	If Veteran – Form DD214 (Discharge papers and Separation Documents)	

## **DEFINITIONS**

## **Affiliates**

When the applicant owns more than 50 percent of another business, the applicant and the other business are affiliated. When a business owns more than 50 percent of an applicant, the business that owns the applicant is affiliated with the applicant.

Additionally, if the business entity owner that owns more than 50 percent of the applicant also owns another business that operates in the same 3-digit NAICS subsector as the applicant, then the business entity owner, the other business and the applicant are all affiliated.

When the applicant does not have an owner that owns more than 50 percent of the applicant, if an owner of 20 percent or more of the applicant is a business that operates in the same 3-digit NAICS subsector as the applicant, the applicant and the owner are affiliated.

**Note:** NAICS codes can be found at 13 CFR § <u>121.201</u>, and a searchable at <u>naics.com</u>. It is critical to refer to the current SBA Table of Small Business Size Standards, which is matched to North American Industry Classification System Codes ("NAICS") Failure to take this initial step may result in processing an application for a company not qualified for an SBA loan.